

Executive Summary

Lennard Commercial Realty is pleased to offer for sale the property located at 1570 King Street East, Kitchener. The site represents a prime opportunity for a mix use development. The property is in the King Street East neighbourhood generally in the central east portion of the City of Kitchener, southeast of the downtown core of Kitchener. The property is easily accessible to Highway #8 minutes from Downtown Kitchener. The 2.476 AC property is currently improved with a 32,521 square foot single storey industrial building and the owner will lease back the property. This offers the advantage of holding income through a secure short-term leaseback agreement with the current owner. This arrangement provides investors with immediate, stable cash flow while planning for the future redevelopment potential.

The site benefits from excellent visibility and accessibility. The property is strategically positioned near the interchange of King Street East and Highway 7/8, providing seamless connectivity to major transportation routes. Just a short distance from downtown Kitchener, the property benefits from the city's robust infrastructure and vibrant community amenities. The location is well-served by public transportation, with GRT bus stops along King Street East and Weber Street East, and the ION LRT Borden Station just a kilometer away.



Investment Summary

Well, located in the Kitchener market

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Prime Re-Development Land

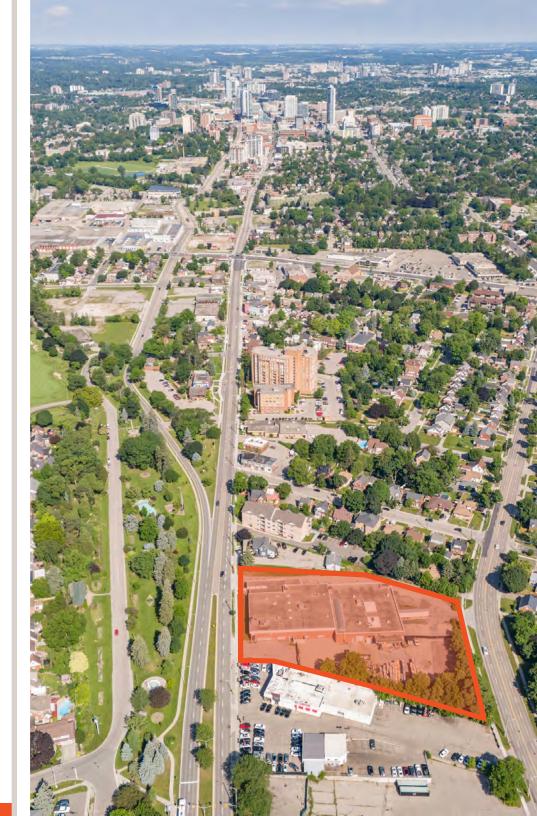
The property represents a prime opportunity to intensify land use in accordance with the planning framework of the City of Kitchener. The City of Kitchener designates the node where the property is located as Mixed Use and is proposed to be designated Urban Corridor in the new Official Plan Urban Structure.

Attractive Market

The Kitchener market is one of the most attractive investment destinations in Southwestern Ontario, driven by robust economic growth, a diverse industrial base, and a thriving tech sector. The region is experiencing rapid population growth, driven by an influx of young professionals and families attracted to the high quality of life, affordable living costs, and ample employment opportunities. This demographic trend supports strong demand for residential and commercial real estate.

Holding Income

The property is improved with a 32,521 square foot industrial building and the owner will lease back the property offering the advantage of holding income through a secure short-term leaseback agreement with the current owner. This arrangement provides investors with immediate, stable cash flow while planning for future redevelopment.



Property Overview





Building Area

32,521 SF



■ Site Area



■ 2.476 AC



Frontage

248.17' (King Street) 271.52' (Weber Street)



Offering Price

\$8,995,000

Property Taxes

\$37,162.22 (2024)



Zoning

MU-3 - High Density



Official Plan

Mixed Use Corridor



Year Built

1954 & 1974



Ceiling Height

13'9" - 19'.7"



Power

1200A/600V



Shipping

4 - 8' x 10' TL 2 - 10' x 12' DI



HVAC

Rooftop units service the office area, gas boiler for steam heat in the plant area



Tenant Profile

Spagnol's Wine & Beer Making Supplies Ltd. (RJS Craft Winemaking) is a prominent manufacturer and marketer of home winemaking kits in North America. The company houses a well-known brand portfolio offering 40+ varieties of red, white, and rose wines. Consumers consistently recognize the company for its superior quality, and it has a track record of winning awards in wine-making competitions. RJS provides investors with immediate, stable cash flow while planning for future redevelopment.

Craft Winemaking is a division of Arterra Wines Canada, Canada's leading producer and marketer of award-winning Canadian and imported wines, including Jackson-Triggs, Inniskillin, Sawmill Creek, Woodbridge by Robert Mondavi, Ruffino, and Kim Crawford













Location

The property is in the King Street East Neighborhood generally in the central east portion of the City of Kitchener, southeast of the downtown core of Kitchener. The site is located on the north side of King Street East, just northwest of Highway 7/8 and King Street interchange. The Zehrs FRESH CO BEER site has frontage on both King and Weber Streets. DOLLARAMA (1) SHOPPERS (2) STORE Mister transmission Eastwood Collegiate **53** 71 Bike Score Walk Score Transit Score

Land Use Planning

- Property is located within Urban Corridor as identified in the City of Kitchener Official Plan.
 The planned function of Urban Corridors is to provide for a range and mix of uses with intensification opportunities that are transit supportive.
- Property is designated as Mixed-Use Corridor in the King Street East Secondary Plan (Official Plan).
- Mixed Use Corridors are intended to provide residential redevelopment opportunities along with appropriate commercial and institutional uses.
- Permitted uses including a broad range of commercial and retail uses as well as multiple residential and institutional uses.

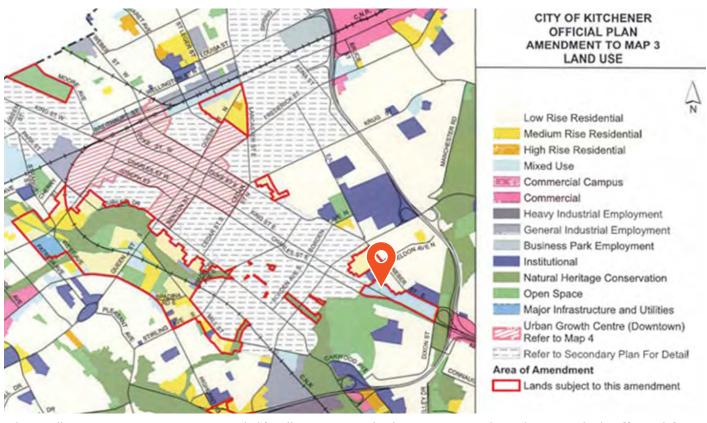
For areas immediately abutting low rise residential uses, development is permitted to have a minimum Floor Space Ratio (FSR) of 0.75 and a maximum FSR of 2.0. However, new development that abuts arterial/collector roads, is well separated from low rise residential uses, and has adequate infrastructure may be permitted a minimum FSR of 1.0 and a maximum FSR of 4.0

Property is currently zoned High Intensity Mixed Use Corridor Zone (MU-3), which permits a wide range of uses including commercial, retail, multiple residential dwellings, and institutional uses with a minimum FSR of 1.0 and maximum FSR 4.0

The City recently finalized and approved their Growing Together initiative, which was intended to provide for intensification and redevelopment within Protected Major Transit Station Areas (PMTSA). As part of this process, the City also provided for some changes for areas outside of PMTSA, which did include this stretch along King Street.

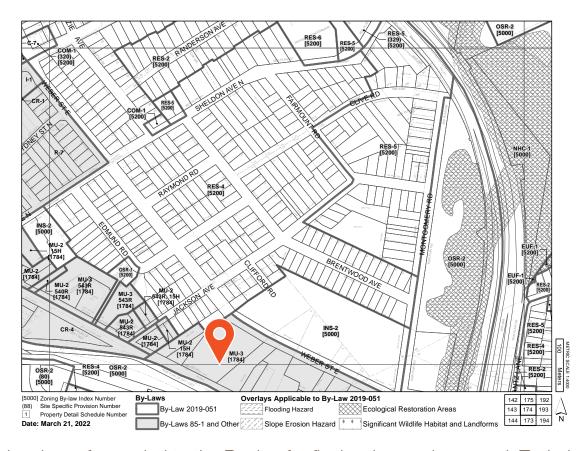
Land Use Planning

The property has been designated as Mixed Use, which permits medium and high-rise residential uses as well as a range of commercial, retail office and personal service uses. Properties designated as Mixed Use that are located within an Urban Corridor (refer to commentary above) are permitted to have a minimum FSR of 0.6 and a maximum FSR of 2.0. However, the Official Plan does permit a maximum FSR of 4.0 for individual properties and/or



development where it abuts or has direct access to an arterial/collector road, the property is adequately buffered from low rise residential uses and the property is adequately serviced by existing or planned infrastructure. The Official Plan will further consideration a maximum FSR of 5.0 for redevelopment that is designed to LEED certification or equivalent, incorporates below grade parking structure, public amenity area, cultural heritage resources and/or public art, and/or contains a food store. Properties designated as Mixed Use that are located within an Urban Corridor are permitted to have a maximum height of 8-storeys or 25 meters.

Land Use Planning



The Growing Together initiative also rezoned the property as Mixed Use Two (MIX-2), which permits multiple residential dwellings as well as a range of commercial, retail, office and personal service uses, with a maximum building height of 25 meters (8-storeys) and a maximum FSR of 2.0.

The Growing Together initiative also notes that the property is subject to Site Specific Provision (38), which permits a maximum FSR of 4.0 with the maximum building height able to exceed 8 storeys (25 meters).

It is important to note that while the Growing Together initiative was approved by City of Kitchener Council, the associated Official Plan Amendment

has been forwarded to the Region for final review and approval. Technically, the zoning by-law associated with the Growing Together initiative cannot come into force and effect until the OPA receives final approval. In addition, it is my understanding that the zoning by-law amendment as approved has been appealed to the Ontario Land Tribunal. While the City believes that the appeal will be scoped to the specific properties as owned by the appellant, that is still to be confirmed by the OLT.

Approved Nearby Developments 1770 King St E, 815 & 825 Weber St E 1.57 acres Multi-tower 27 & 17 Storeys 503 Units 6 FSR 1668 King St E 1.74 acres Multi-tower 24 & 25 Storeys 648 Units 7.6 FSR

Development Concept

Development Concept Statistics



Potential GFA

+/- 646,674 SF



Total Parking

+/- 394



Total Residential Units

502 Units

Feasible development concept well positioned for purpose-built rentals.





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